



**CRESCENT STEEL & ALLIED
PRODUCTS LIMITED**

Our Profile

- Incorporated in 1983.
- Operates businesses in 4 industry segments: engineering, capital markets, textiles and power.
- Five independent Business Units divisions:
 - Line pipe manufacturing, line pipe coating and fabrication
 - Billet manufacturing
 - Capital markets
 - Spinning
 - Power generation
- More than 700 employees.

Our Vision & Mission

VISION

- To excel across all our operations and deliver sustainable value to all stakeholders.

MISSION

- Grow and enhance company value, and pursue new growth opportunities.
- Maintain cost and quality leadership in an internationally competitive environment.
- Promote best use of human talent in a safe environment, as an equal opportunity employer.
- Conduct business as a responsible corporate citizen and support local communities in areas where we operate.

Our Core Values



INTEGRITY

Consistently doing the right thing

Being ethically unyielding and honest in the way we conduct business.



OWNERSHIP

Acting with stewardship

To build a better, stronger and more dynamic organization.



CUSTOMER FOCUS

Leveraging relationships for out-performance

Delivering value through responsiveness to internal and external customers.



CONTINUOUS IMPROVEMENT

Continuous improvement gives us competitive advantage

Fostering collaboration, innovation, and creativity as individuals and as teams.



COMMUNITY CARE

Social responsibility is at the heart of our business

Enabling change in communities where we operate through impact investment programs.

Our Governing Principles

- Conduct our business in a responsible manner; with honesty, transparency and integrity.
- “Giving something back” by addressing issues of education, healthcare, public safety, environmental health etc.
- Compliance with workplace health and safety standards.
- Provide equal opportunity in recruitment, career development, promotion, training and reward.

Our flagship operation: Steel Segment

- Steel segment is the major driver of operational activity, volumes and performance at Crescent Steel.
- Specializes in manufacturing large diameter spiral welded pipes and various line pipe coatings.
- Contributed 3,964 km to Pakistan's gas transmission network of 12,758 km over the last three decades.



Steel Division: Manufacturing Capability

Line pipe Operations

- Industry leader in Pakistan for large diameter Submerged Arc Welded Helical steel pipe.
- Authorized to use API monogram of the American Petroleum Institute (API).
- Manufacturing range of 8"-120" dia in wall thickness from 4 mm – 25 mm, capacity to produce (based on single shift) up to 66,667 tons annually.

Steel Division: Manufacturing Capability

COATING OPERATIONS

- Multi-layered external and internal coating.
- Annual capacity of 600,000 m² based on a notional size of 14" in diameter on single shift working.

FABRICATION SERVICES

- Capability to fabricate and erect machinery.

Investment & Infrastructure Development Division

- Manages investment portfolios in securities and investment properties having market values of approx. Rs. 4.71 billion including strategic equity investments of Rs. 3.04 billion on consolidated basis.
- In year 2011, Crescent Steel acquired CS Capital (Private) Limited as a fully owned subsidiary operating.
- Strategic investment in Altern Energy having 482-MW of electricity generation capacity through subsidiary.



Cotton Division: Manufacturing Capability

YARN OPERATIONS

- One spinning unit with 19,680 spindles.
- Daily production capacity of 385 Bags.
- Counts ranging from 10s to 31s.
- Equipped with European and Japanese machinery located at Jaranwala, Punjab.



Billet Division: Manufacturing Capability

BILLET OPERATIONS

- State of art melt shop with two induction melting furnaces and a continuous casting machine.
- Annual production capacity of 85,000 MT of steel billets.
- Located at Bhone, Punjab.
- Billets are used by re-rolling mills.



Energy Division: Generation Capability

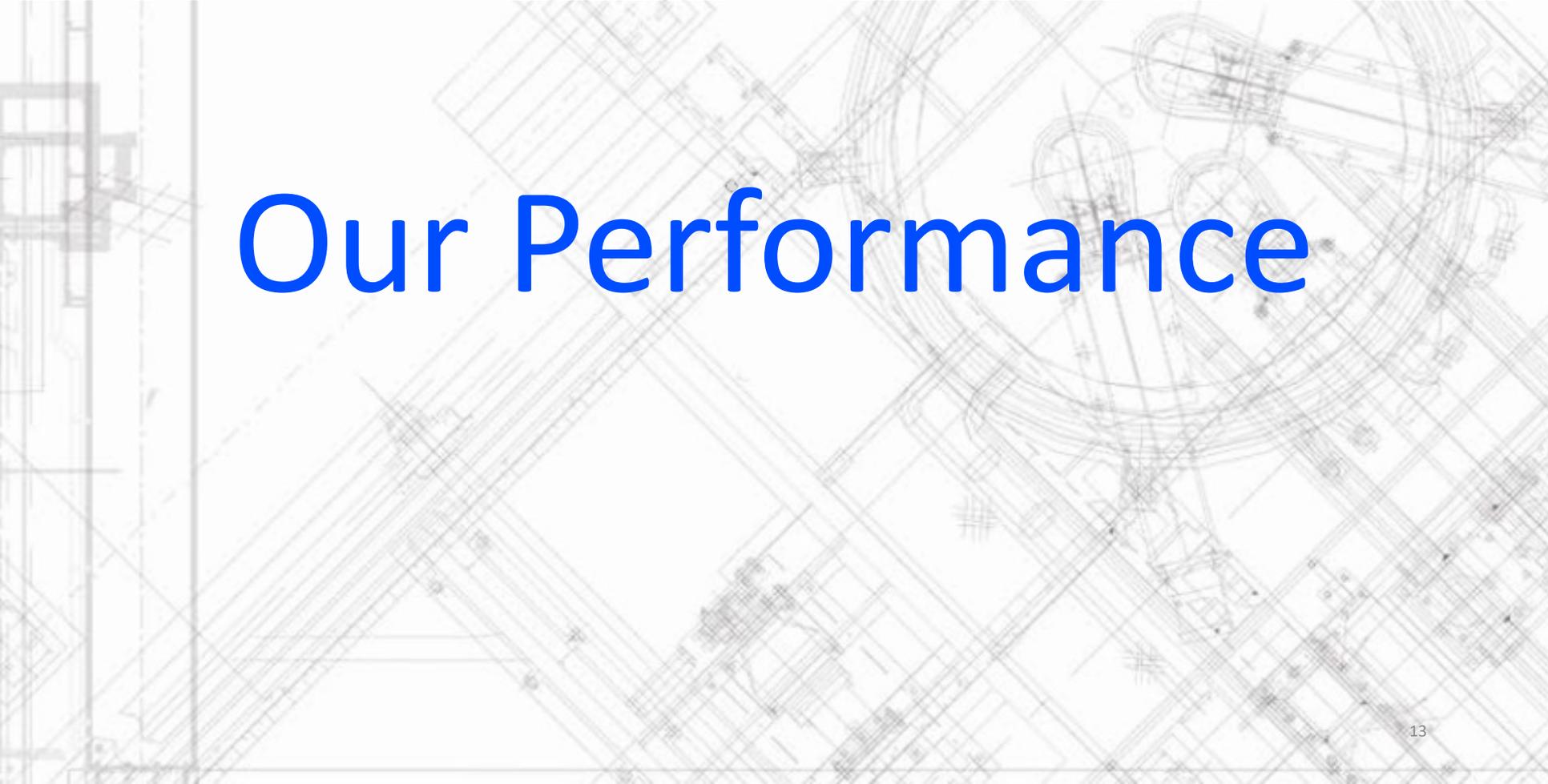
ELECTRICITY OPERATIONS

- Provide electricity internally to Billet manufacturing unit and other customers.
- Equipped with a 15 MW thermal co-generation power plant and a 16.5 MW condensing and extraction turbines both on bagasse fired combustion process.
- Strategic investment in Altern Energy having 482-MW of electricity generation capacity through subsidiary.
- Crescent Steel has Strategic interest in a 100-MW Solar Power Project through Solution de Energy (Private) Limited which is pending approval of NEPRA.





Our Performance

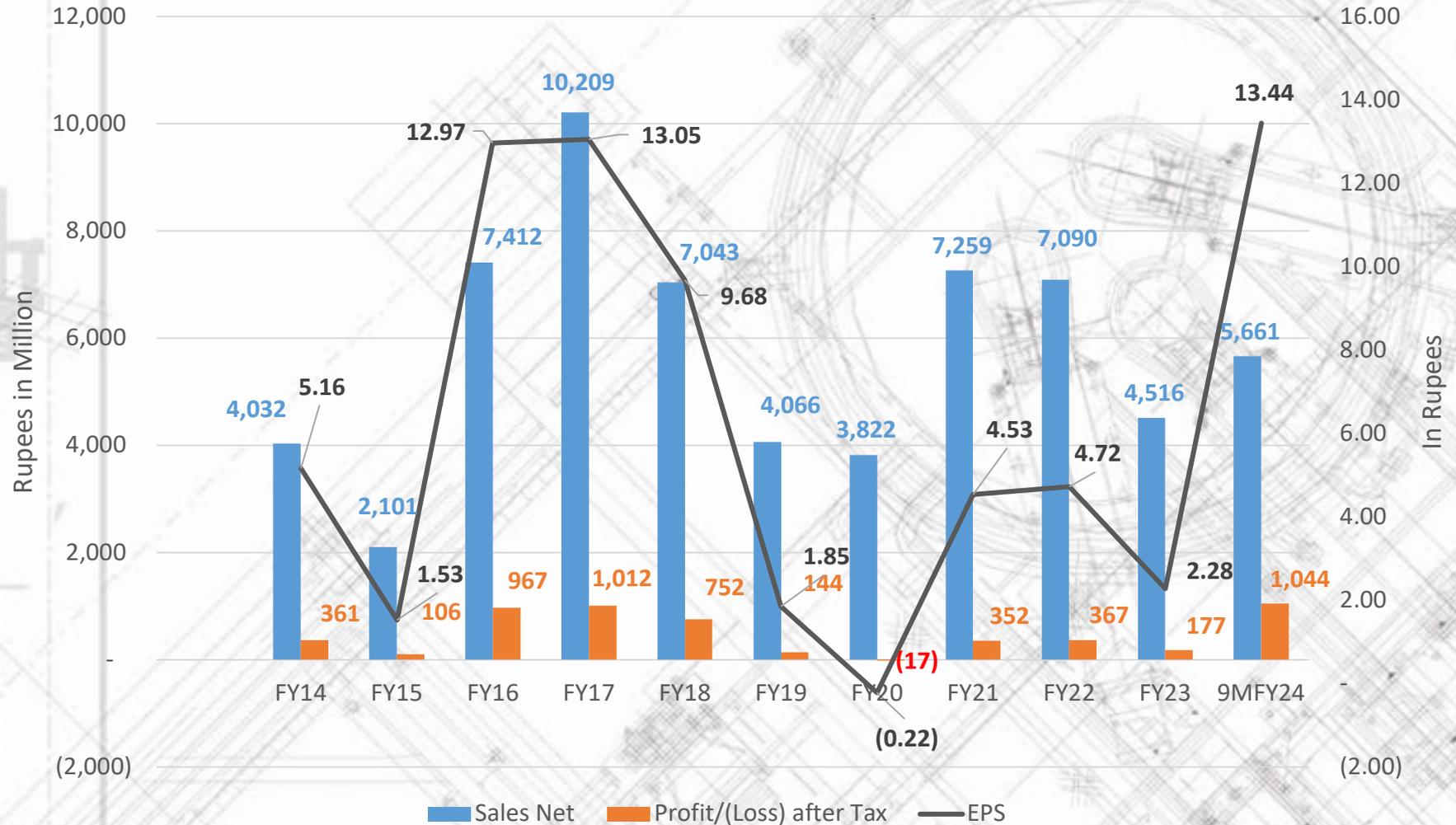


Performance Indicators

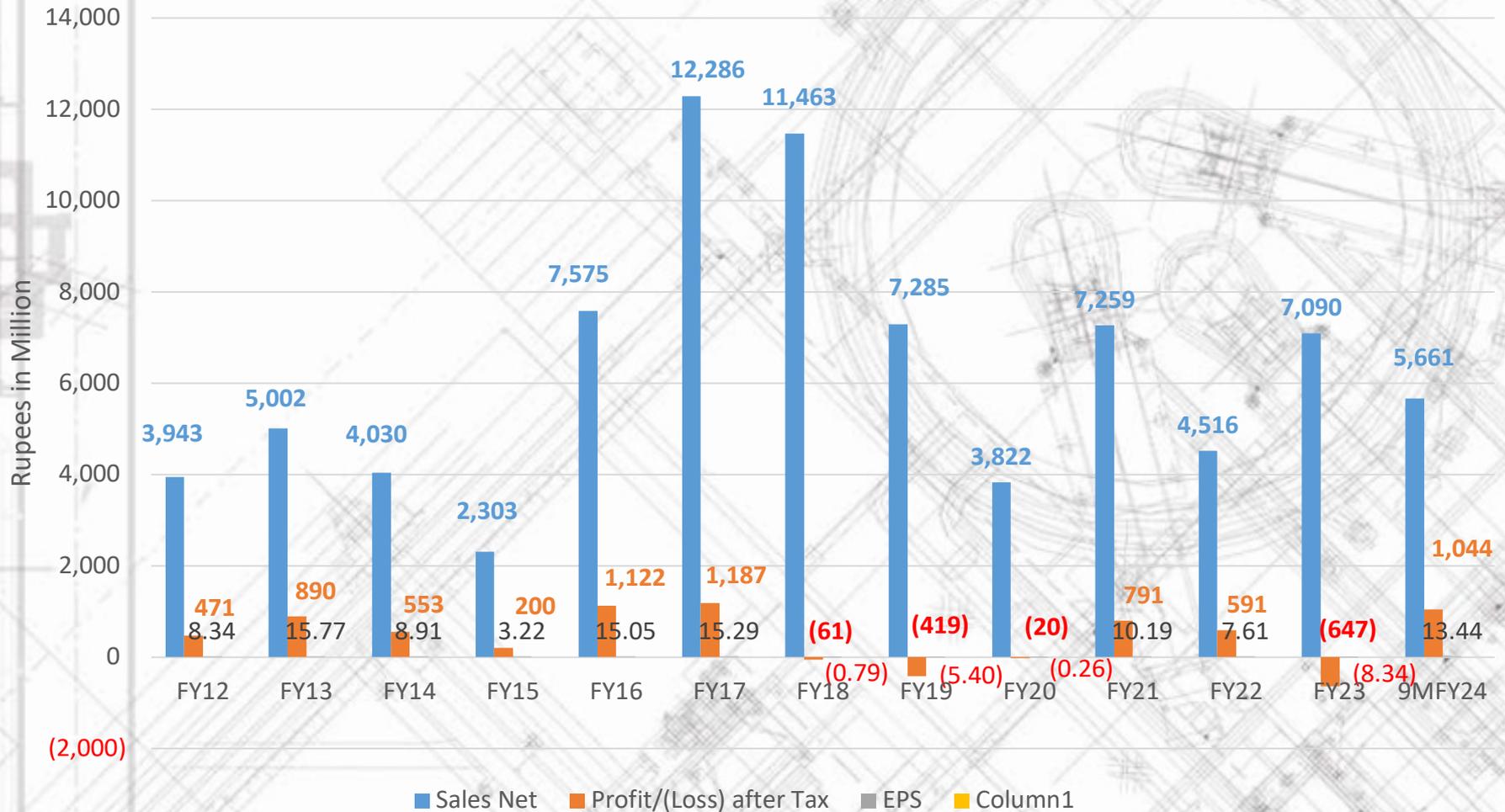
	9MFY2024	FY2023	FY 2022	FY2021
<u>Profitability Ratios</u>				
Return on equity (%)*	19.9	2.9	6.0	5.9
Return on capital employed (RoCE) (%)*	15.7	2.3	4.9	4.3
Return on average assets (%)*	12.9	1.9	4.3	3.8
<u>Liquidity Ratios</u>				
Current ratio	1.5 : 1	1.3 : 1	1.4 : 1	1.4 : 1
<u>Activity / Turnover Ratios</u>				
Total assets turnover (times)*	0.5	0.5	0.8	0.8
Operating cycle (days)	188	118	55	87
<u>Investment / Market Ratios</u>				
Payout Ratio (%)	14.9	0.0	0.0	0.0
Cash dividend per share (Rs.)	2.0	0.0	0.0	0.0
Market value per share (at the end of the period)	64.0	21.5	41.7	83.9
<u>Capital Structure Ratio</u>				
Long Term Debt: Equity ratio	7 : 93	7 : 93	2 : 98	3 : 97

*Annually

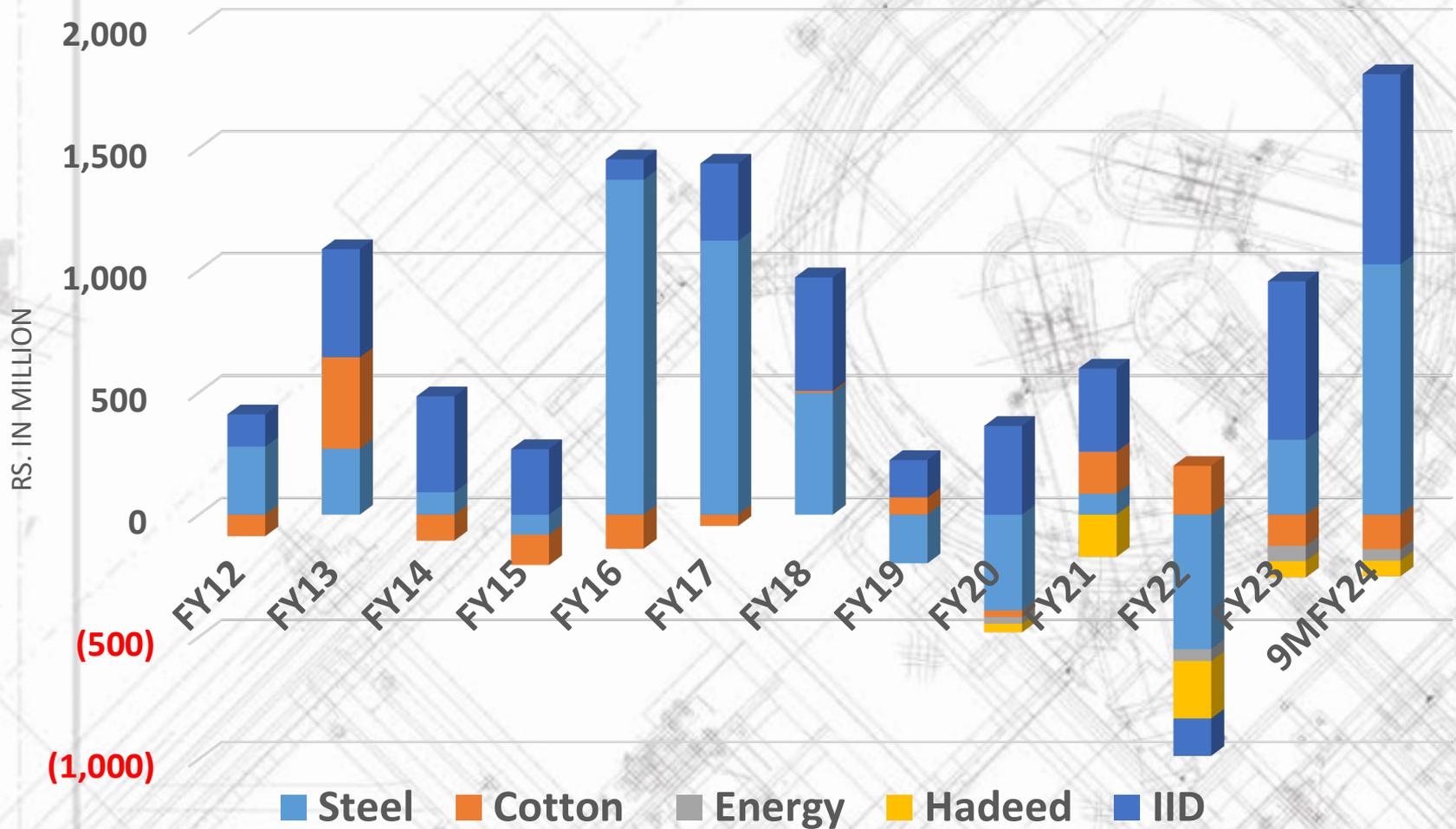
10 Year Performance – Company Sales, Profit after tax & EPS



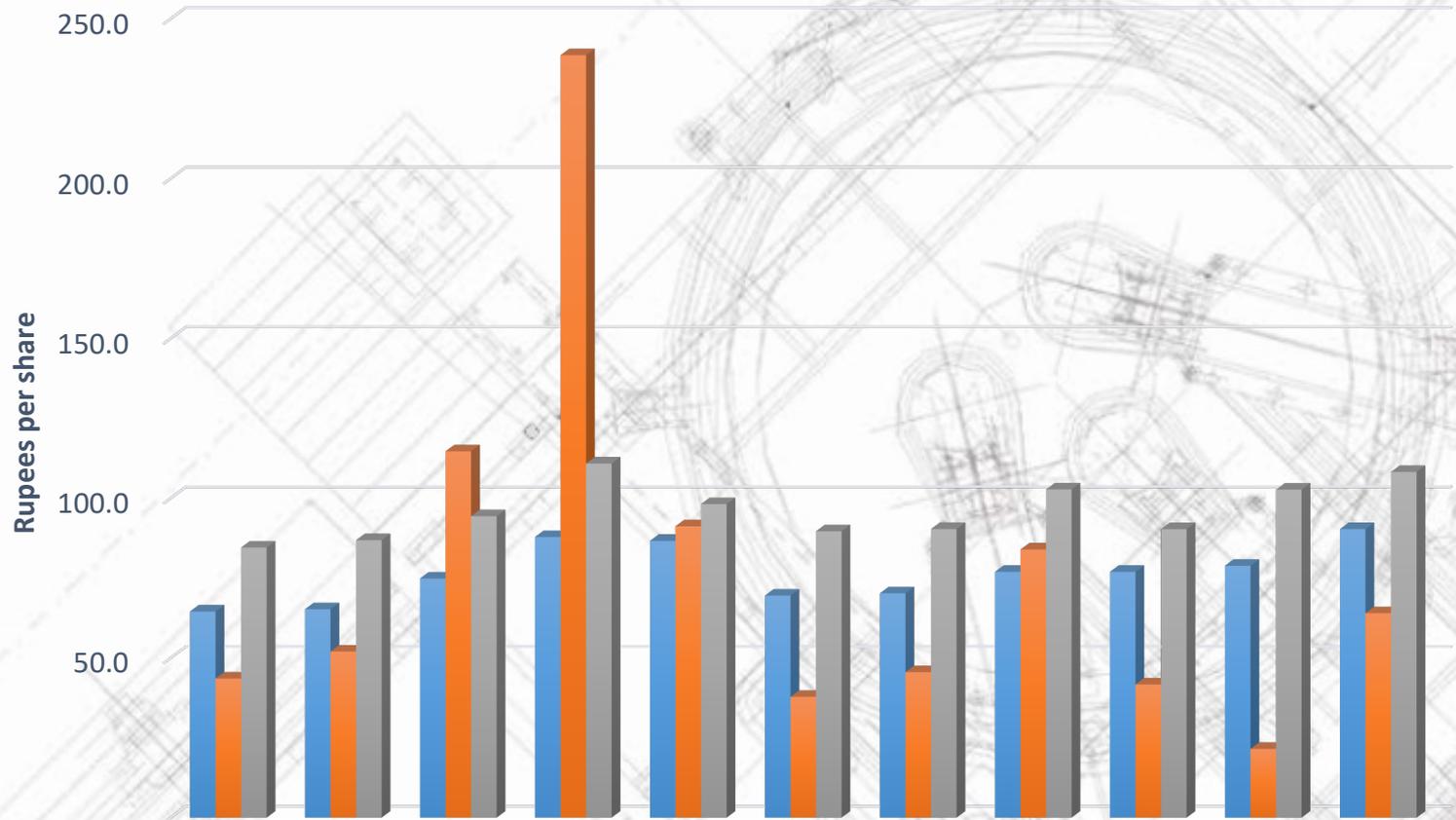
10 Year Performance – Group Sales & Profit after tax



10-year PBT Division wise

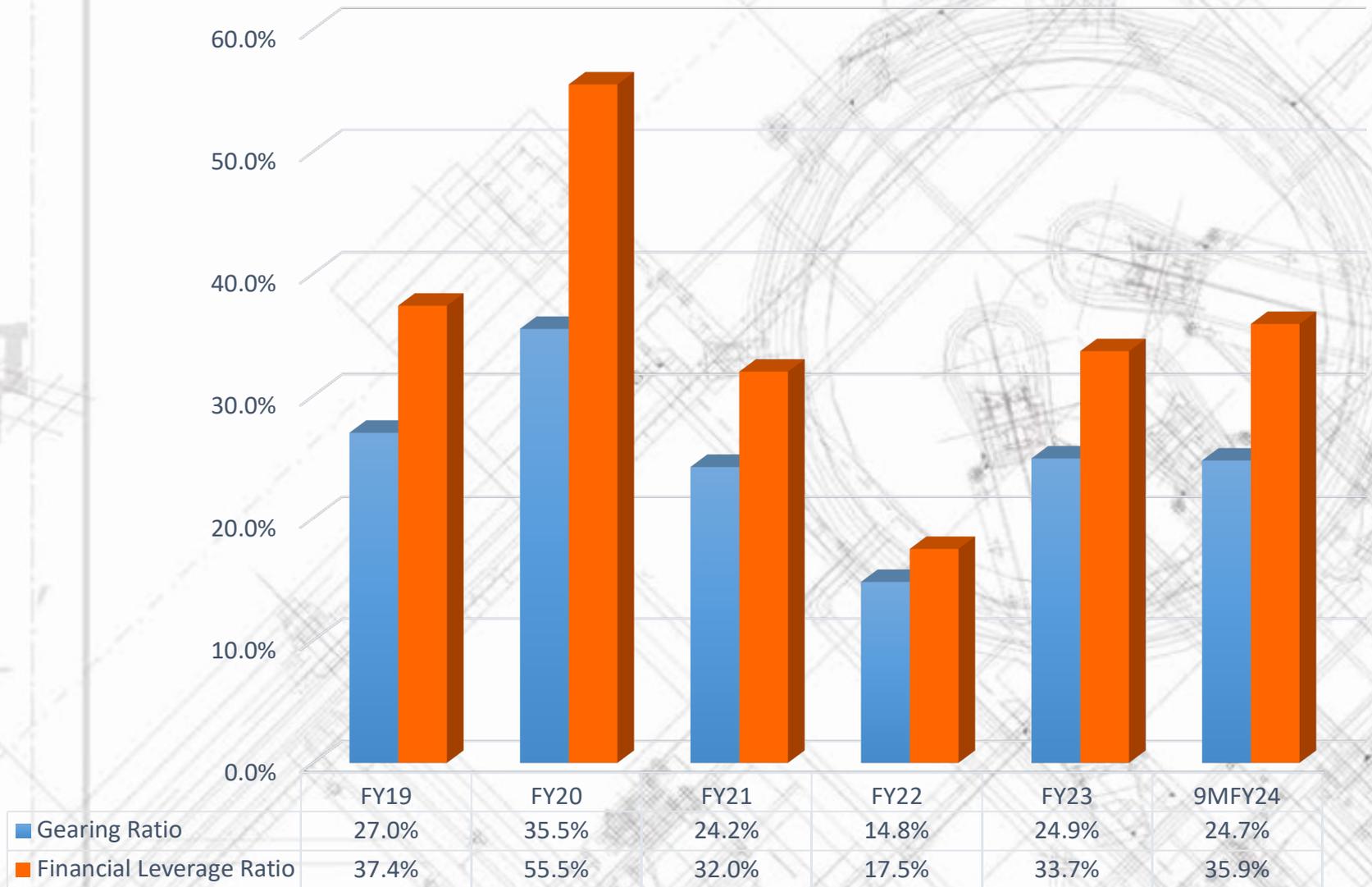


Breakup Value & Market Value



	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	9MF Y24
■ Breakup Value Unconsolidated	64.5	65.2	74.8	87.8	86.6	69.5	70.2	76.9	76.9	78.8	90.3
■ Market Value	43.51	51.97	114.61	238.57	91.17	37.78	45.50	83.90	41.67	21.50	63.98
■ Breakup Value Consolidated	84.5	86.8	94.3	110.8	98.1	89.6	90.3	102.7	90.3	102.6	108.2

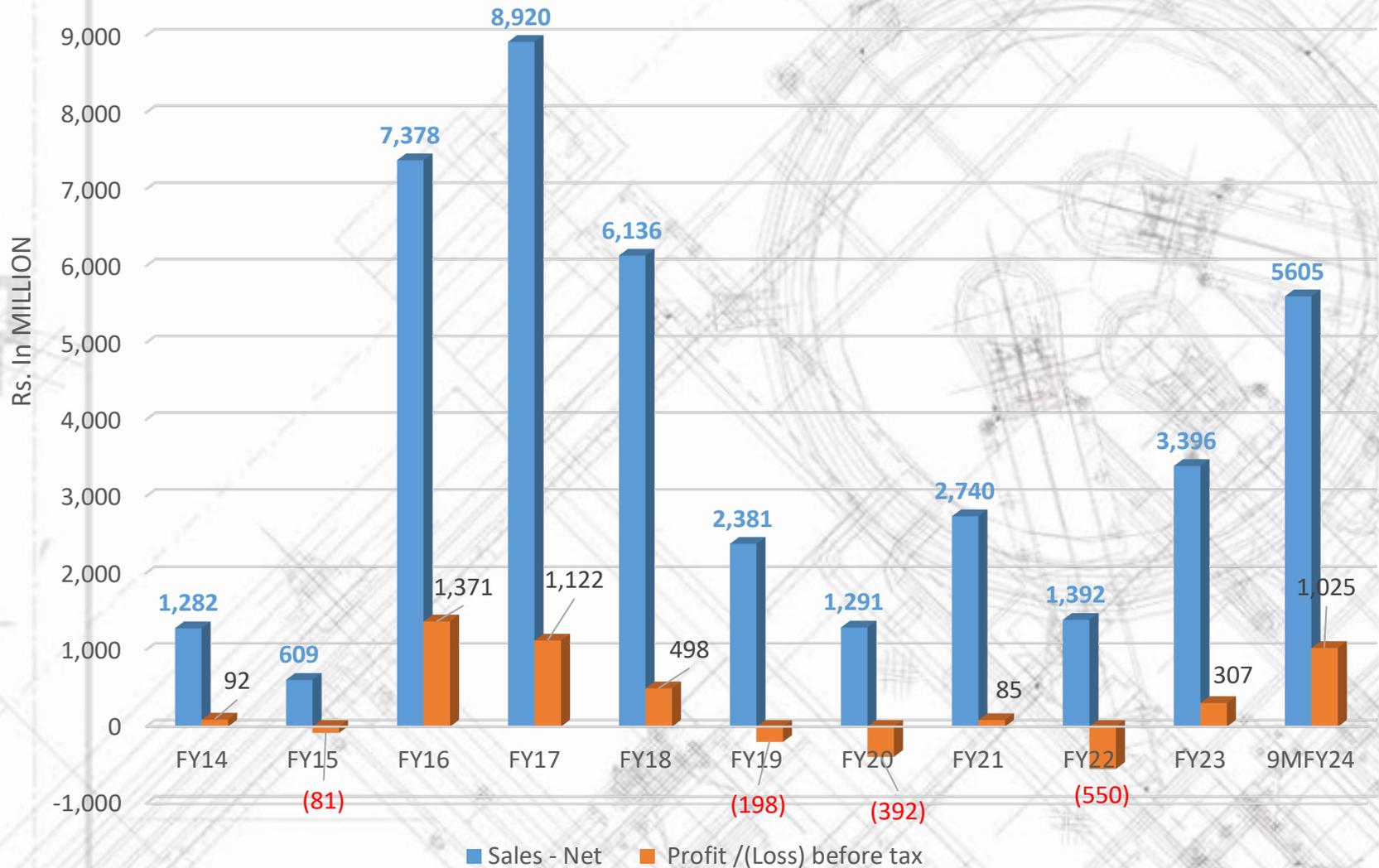
Gearing & Financial Leverage Ratio





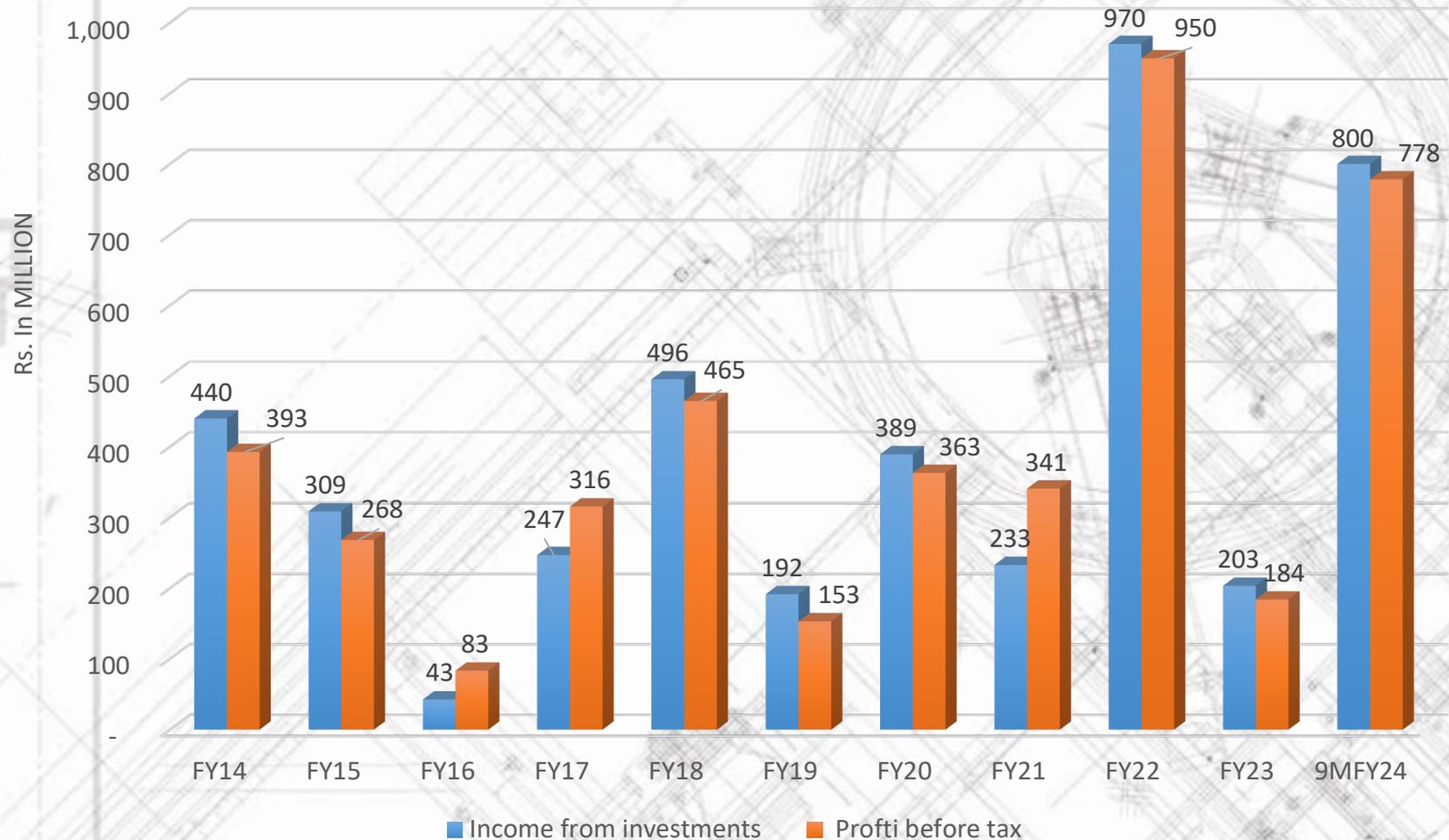
Steel Segment Performance

10 Year Performance - Steel Segment Revenue & Profit/(Loss) before tax



Investment & Infrastructure Segment Performance

10 Year Performance – IID Segment Income & Profit/(Loss) before tax



Challenges and Future Outlook

- Geopolitical situation of the region (Palestine – Israel) creating supply chain disruptions.
- Challenges in opening an LC and may required an upfront cash margin in few imports.
- Inflation averaging 27% for the 9MFY24.
- Rising utilities costs, higher financing costs, higher employment costs, and additional taxation have increased input costs for manufacturing.

Challenges and Future Outlook (Cont.)

- Mixed-dia bare pipe production during the 9MFY24 was 43,220.2 tons (9MFY23: 24,581.4 tons).
- During 9MFY24 Line-pipe coating was recorded at 362,693 square meters (9MFY23: 166,548 square meters).
- In Q4FY24, we shall continue manufacturing balance quantities against our in-process orders of K-IV Greater Karachi Bulk Water Supply Project and gas sector for different diameter pipes.
- Strong order book extending in fiscal year 2025.
- The pent-up demand for natural gas transmission and distribution lines bodes well for the industry as significant gas infrastructure projects (for both replacement and new pipeline routes) are expected in the upcoming fiscal year.
- We have participated in some tenders of significant values, with high hopes of winning

The background of the slide is a detailed architectural drawing, likely a floor plan or a technical drawing of a building. It features a complex network of lines, including straight lines, curves, and concentric shapes, representing structural elements and spaces. The drawing is rendered in a light gray color, providing a technical and professional aesthetic.

Questions & Answers

Thanks

